

2025 FALL CONFERENCE REPORT
VIRGINIA LIONS HEARING AID BANK FOUNDATION (DISTRICT 24-L),
INCORPORATED

Highlights of the 2024-2025 and the Current Lions Year
Mike McLaughlin

- Recent changes in the hearing aid industry, such as the ability to almost self-fit hearing devices over the internet, have reduced the need for traditional hearing aids, and thus for our services. But we still make a significant difference for many folks, including those who need but cannot afford hearing aids for school, for work, and for social activities.
- We received 42 referrals during the Lions year July 1, 2024 through June 30, 2025 for hearing aids for individuals who need hearing aids but could not afford one. This compares with 33 referrals the prior year and 49 the year before that. The oldest referral was 93, the youngest was 6, and the average age of those we assisted was 63. Referrals came from the following service areas:

| Lions Club(s) | Referrals |
|--------------------------------|-----------|
| Alexandria Host | 8 |
| Alexandria Lincolnia | 1 |
| Aquia Harbour Host | 1 |
| Arcola | 1 |
| Arlington Clubs | 1 |
| Charlottesville | 1 |
| Culpeper | 1 |
| Culpeper Clubs | 1 |
| Culpeper Mid-Day | 2 |
| Dale City | 1 |
| Fairfax Host | 2 |
| Falls Church-Annandale | 3 |
| Fredericksburg Host | 2 |
| Harrisonburg | 1 |
| Lake of the Woods | 1 |
| Manassas Clubs | 1 |
| Merrifield | 1 |
| Mount Vernon Evening | 2 |
| Purcellville | 1 |
| Rappahannock County Lions Club | 1 |
| Reston | 2 |
| Spotsylvania Courthouse 100 | 1 |
| Springfield Clubs | 3 |
| Springfield-Franconia | 1 |
| Sterling | 2 |
| Grand Total | 42 |

In the first three months of the new Lions year, we received 10 referrals.

- We are assisted by a wonderful group of hearing aid professionals who refurbish used hearing aids and deliver them to those we assist, and who discount their fees to us. If you

are considering where to take your personal business, please consider our partners. We are slowly adding providers in the western and southern regions of the District.

- Audiology Offices, LLC, Westmoreland
 - Blue Ridge Hearing Center, Harrisonburg and Woodstock
 - The Hearing Aid Place, Fredericksburg
 - Cosmetic Hearing Solutions, Annandale and Alexandria
 - Manassas Hearing Center, Manassas
 - Wagner Hearing Aid Centers, Culpeper, Staunton, Waynesboro, and Harrisonburg
- Not included in the list above are several long-time service providers who have stopped working with us for various reasons, many of which have to do with their changing practice. These include Arlington ENT Associates, Hearing Health Care Center of Manassas, Professional Hearing Aid Service (Reston), and Doctors Hearing Services (Springfield).
 - A number of Lions Clubs have supported the Hearing Aid Bank Foundation with their donations over the last 15 months, including:

| Club | Donation |
|----------------------------|-----------------|
| Aquia Harbour Host | \$400 |
| Augusta | \$800 |
| Bailey's Crossroads Host | \$100 |
| Chancellor Host | \$500 |
| Clifton | \$500 |
| Fredericksburg Host | \$500 |
| Lake of the Woods | \$500 |
| Manassas Host | \$300 |
| Mason Neck | \$200 |
| Montclair | \$150 |
| Mount Jackson | \$500 |
| Mount Vernon Evening | \$100 |
| Park West | \$1,000 |
| Purcellville | \$1,000 |
| Remington | \$250 |
| Reston | \$50 |
| Springfield-Franconia Host | \$2,000 |
| Weyer Cave | \$150 |
| Winchester Lioness | \$150 |
| TOTAL | \$9,150 |

- The HAB Foundation received several hundred used hearing aids for use in our program. Most of these came through the Northern Virginia Eyeglass Recycling Center, but others were mailed to us or donated at one of our hearing aid providers. We are grateful for this support.